

**Stock Balancing - Past 360 Days**  
**Client XYZ** **TEST**

Defective	(\$882.52)
Stock Balance	(\$11,091.20)
Quality Control	(\$553.94)
Sales	\$126,411.32

# Shipping Dollars - Past 6 Months

Client XYZ

TEST

		# of Orders	Dollars
<b>Free Shipping</b>			
		<b>70</b>	<b>\$0.00</b>
UP\$		1	
	\$0 to \$100	1	
UPG		<b>69</b>	
	\$0 to \$100	30	
	\$100 to \$499	27	
	\$500 to \$799	7	
	\$800 and Over	5	

<b>Ground</b>		<b>371</b>	<b>\$2,575.45</b>
UPG	\$0 to \$100	175	
	\$100 to \$499	195	
	\$500 to \$799	1	

We want you to be more cost efficient

**ALL orders over \$500 receive free ground shipping!**

## Monthly Sales Potential      TEST

Top 20 Avg Sales per Store	\$1,310
Avg Sales per Store	<u>\$336</u>
<b>Additional Sales Potential per month per store</b>	<b>\$974</b>
Total Sales Potential per month	\$20,461
Total Yearly Sales Potential	\$245,537
Potential GM per store	\$1,624
Total GM Potential per month	\$34,102
<b>Total Yearly GM Potential</b>	<b>\$409,228</b>

**Top 80 Items in Last 60 Days by Carrier**

**Client: TEST**

**Alltel**

				<u>Qty Purchased in</u>	
<u>Item #</u>	<u>Item Description</u>	<u>Item Description 2</u>	<u>Item Description 3</u>	<u>Past 60 Days</u>	
1	200100	Car Cord NXT Samsung	OMNIA/R600/R500/U470/747/U900	U650/U430/i617/R610/C810/R430	274
2	200064	Car Cord Premium Mini USB *	W385/Q/RAZR/W755/Z6/HTC Touch	Blackberry/W315/325/9700/KRZR	178
3	200085	Car Cord Premium Micro USB *	R470/BB 9530/KRAVE/VU30/8610	AX300/enV2/VX8560/VX5500/VE20	143
4	200097	Car Cord NXT Mini USB	W385/Q/RAZR/W755/Z6/HTC Touch	Blackberry/W315/325/9700/KRZR	100
5	400784	Kingston 2GB MicroSD	W/2 ADAPTORS	SDC/2GB-2ADP	
6	200077	Car Cord Premium LG *	8550/8350/8800/Boulder/CU920	AX565/5400/LX260/UX380/VX10k	86
7	200099	Car Cord NXT Micro USB	R470/BB 9530/KRAVE/VU30/8610	AX300/enV2/VX8560/VX5500/VE20	20
8	220030	Car Cord Retractable Mini USB	W385/Q/RAZR/W755/Z6/VU204	Blackberry/325/Touch/KRZR	155
9	280053	Travel Charger Folding MiniUSB	W385/Q/W755/Z6/325/Touch/VU204	Blackberry/315/RAZR/ic902/KRZR	100
10	220047	Car Cord Retractable Micro USB	R470/BB 9530/KRAVE/VU30/8610	AX300/enV2/VX8560/VX5500/VE20	91
11	400851	Fellowes Writeright	Writeright 5 pack		11
12	280080	Travel Charg. Folding MicroUSB	R470/BB 9530/KRAVE/VU30/8610	AX300/enV2/VX8560/VX5500/VE20	39
13	280079	Travel Charger Folding Samsung	OMNIA/R600/R500/U470/747/U900	U650/U430/i617/R610/C810/R430	60
14	280058	Travel Charger Folding LG	8550/8350/8800/Boulder/CU920	VX10k/5400/LX260/UX380/AX565	39
15	240235	O.NE Motorola	RAZR V3 Lambskin Case		9
16	220046	Car Cord Retractable Samsung	OMNIA/R600/R500/U470/747/U900	U650/U430/i617/R610/C810/R430	71
17	500765	OEM Blackberry Leather Case	8300 Curve Series Black	HDW-15986-001	
18	270191	Battery Standard Motorola	RAZR V3/V3i/V3m	Razr Lith-Ion	10
19	401058	Kingston 4GB Mobility Kit	W/2 ADAPTORS & Card Reader	MBLY/4GB	
20	240556	O.NE Case LG	AX300/UX300		7
21	240570	O.NE Case Motorola	VE20 RAZR		20
22	240434	O.NE Universal Pouch	LX260 Rumor / Scoop "Pouch"	LG Glimmer/LG Incite	-7
23	401110	Kingston 2GB Mobility Kit	W/2 ADAPTORS & Card Reader	MBLY/2GB	
24	500181	OEM Motorola Car Cord	Mini USB/RAZR/W385/VU204/KRZR	W755/V195/97	
25	230788	Case Snap On Motorola	RAZR/VE20 Matte Bright Blue		2
26	500710	OEM Blackberry Silicon Case	8300/8310/8330 Black	HDW-13840-007	0
27	230789	Case Snap On Motorola	RAZR/VE20 Matte Bright RED		
28	401187	Case Body Glove Snap On	LG UX585 (Rhythm)	9088502	37
29	230703	Case Silicon Samsung	M800/R800 Black	Delve/Instinct	14
30	400831	Kingston 4GB MicroSD	W/2 ADAPTORS	SDC/4GB-2ADP	
31	240561	O.NE Case Samsung	M800/R800	Delve/Instinct	13
32	240563	O.NE Case Samsung	SCH-r430 / My Shot		15
33	230570	Case Snap On LG	LX260 Rumor/Scoop Black		2
34	500649	OEM Motorola MicroUSB CLA	RAZR2 V8/V9/V9m/V9x		3
35	500629	OEM Samsung Car Charger	R600/R430/747/R500/u940/R610	i770/470/617/409/Omnia/t219	1
36	230702	Case Silicon Samsung	M800/R800 Hot Pink	Delve/Instinct	27
37	230567	Case Snap On LG	LX260 Rumor/Scoop Blue		2
38	220043	Car Cord Retractable LG	8550/8350/8800/Boulder/CU920	AX275/380/565/515/VX10k/9900	32
39	401035	Case Body Glove Snap On	LG Rumor / Scoop / UX260		14
40	401166	Bluetrek Bluetooth	Glossy Black Tattoo	Headset	
41	500720	OEM Blackberry Silicon Case	8120/8130 Black	HDW-15911-007	
42	240410	O.NE Case Motorola	Q9M/Q9c Lambskin Case		-14

43	280061	Travel Charger Folding LG	8300/4750/4700/GzOne/5300	490/210/AX390/VX8100/145/245	
44	500797	OEM Blackberry Silicon Case	8300/8310/8330 Dark Red	HDW-13840-012	
45	230569	Case Snap On LG	LX260 Rumor/Scoop Green		
46	200075	Car Cord Premium LG *	VX5300/5200/390/490/3400/8300	VX3200/UX210/AX355/245/145	-2
47	500182	OEM Motorola Travel Charger	RAZR/KRZR/VU204/w385/Q	RIZR Z3/V323/325/360/PEBL	
48	230568	Case Snap On LG	LX260 Rumor/Scoop Red		
49	500703	OEM Blackberry Silicon Case	8120/8130 White	HDW-15911-005	
50	230830	Case Snap On Samsung	M800/R800 RED	Delve/Instinct	4
51	290021	Travel Charger Retr LG	8550/8350/8800/Boulder/CU920	AX565/VX10k/9900/260/8500/5400	15
52	500714	OEM Motorola Car Charger	Mini USB/RAZR/W385/VU204/KRZR	W755/V195/97	
53	280060	Travel Charger Folding Samsung	U740 Alias/T519/629/329/809	a717/437/503/i607/r510/610/219	
54	500555	OEM Blackberry Car Charger	7100/8300/8310/8800/8830/8703	8130/8100/8130/8820/8330/7130	
55	500855	OEM LG MicroUSB CLA	enV2 VX-9100/AX300/VX8610/9700	UX585/Rhythm	
56	401060	Bluetrek Bluetooth	X2 Blue	Headset	
57	230871	Case Snap On Samsung	M800/R800 Soft Touch Black	Delve/Instinct	
58	HDT	Case Heavy Duty Tiny Star			
59	240574	O.NE Case HTC	Touch Diamond		6
60	260477	Holster LG	AX300/UX300 Phone Faces In	Carrier Grade	
61	290011	Travel Chg Retr Mlni USB	W385/W315/Q/W755/Touch/VU204	323/325/SLVR/RAZR/402/BB/KRZR	9
62	401194	Kingston 8GB Mobility Kit	W/2 ADAPTORS & Card Reader	MBLY/8GB	
63	230705	Case Silicon Samsung	M800/R800 RED	Delve/Instinct	21
64	401152	Case Body Glove Snap On	Blackberry 8330	9085801	36
65	200102	Car Cord NXT LG	VX5300/5200/390/490/3400/8300	VX3200/UX210/AX355/245/145	
66	280067	Travel Charger Folding Nextel	5055/58/V60/120c/T720/331/v710	e815/v810/v260/v262/v551/ROKR	-4
67	401127	Jawbone II Bluetooth Black	Black	Headset	48
68	500753	OEM Blackberry Silicon Case	8120/8130 Pink	HDW-15911-001	
69	240580	O.NE Case LG	AX155		
70	500544	OEM LG Car Charger	8500/8600/8700/9400/8800/AX275	VX8550/9900/AX380/5400/VX10k	
71	270125	Battery Standard Motorola	v262/260v/276/t300p	LI-ON 720 mAh	
72	230420	Case Snap On Motorola	RAZR Black Rubber. W/BELT CLIP		
73	240438	O.NE Case Blackberry	8130		
74	260677	Holster Motorola	RAZR VE20	Carrier Grade	16
75	200062	Car Cord Premium Motorola	V710/E815/260/262/265/i85	343/t720/T300P/v557	-6
76	230596	Case Snap On LG	AX-830 Glimmer Black		2
77	230597	Case Snap On LG	AX-830 Glimmer Pink		
78	500798	OEM Blackberry Silicon Case	8300/8310/8330 Magenta	HDW-13840-008	4
79	240386	O.NE Case Blackberry	8300/8330 Curve Lambskin Case		7
80	500707	OEM Blackberry Silicon Case	8300/8310/8330 Soft Pink	HDW-13840-001	

**Top 25 Bluetooth Sold Last 60 Days - Total Company**

**Client: TEST**

<u>Item #</u>	<u>Item Description</u>	<u>Item Description 2</u>	<u>Item Description 3</u>	<u>Qty Purchased in Last 60 Days</u>
1	400803 Plantronics BlueTooth	Voyager 520	Headset	1
2	400995 Bluetrek Bluetooth	Black Chrome Tattoo	Headset	
3	401162 Plantronics Bluetooth	Explorer 230 Headset	Headset	
4	401127 Jawbone II Bluetooth Black	Black	Headset	48
5	401114 Plantronics Bluetooth	Discovery 925 Onyx Black	Headset	1
6	400619 Plantronics Bluetooth	Explorer 330 Black	Headset	
7	401024 Plantronics Bluetooth	Explorer 360	Headset	
8	401001 Bluetrek Bluetooth	UFO	Headset	
9	400330 Plantronics BlueTooth	Voyager 510 Windsmart	Headset	1
10	401166 Bluetrek Bluetooth	Glossy Black Tattoo	Headset	
11	401060 Bluetrek Bluetooth	X2 Blue	Headset	
12	401002 Bluetrek Bluetooth	LEVIS	Headset	
13	401003 Bluetrek Bluetooth	SENSE	Headset	1
14	401028 Bluetrek Bluetooth	Mini Blue Steel	Headset	
15	401025 Plantronics Bluetooth	Explorer 370 Rugged	Headset	
16	400763 Plantronics Bluetooth	Explorer 330/R Dusty Pink	Headset	
17	400622 Plantronics Bluetooth	Discovery 655 DSP	Headset	2
18	401131 Bluetrek Bluetooth	BIZZ	Headset	
19	400860 Bluetrek Bluetooth	SKIN (includes car and TC)	Headset	
20	400656 Bluetrek Bluetooth	M2 w/4 faceplates	Headset +six bonus faceplates	
21	400815 Bluetrek Bluetooth	G2 Ass't Colors	Promo No Packaging	
22	400833 Plantronics Bluetooth	Voyager 855 2 in 1 mono/Stereo	Headset	
23	401030 Anycom Bluetooth	Solar Car Kit		
24	401133 Bluetrek Bluetooth	METAL	Headset	
25	400611 Plantronics Bluetooth Stereo	Pulsar 590e headphone set	w/ 3.5mm universal adaptor	

**Top 80 Items in Last 60 Days - Total Company**

**Client: TEST**

<u>Rank</u>	<u>Item #</u>	<u>Item Description</u>	<u>Item Description 2</u>	<u>Item Description 3</u>	<u>Qty Purchased</u> <u>Last 60 Days</u>
1	200085	Car Cord Premium Micro USB *	R470/BB 9530/KRAVE/VU30/8610	AX300/enV2/VX8560/VX5500/VE20	143
2	200099	Car Cord NXT Micro USB	R470/BB 9530/KRAVE/VU30/8610	AX300/enV2/VX8560/VX5500/VE20	20
3	200077	Car Cord Premium LG *	8550/8350/8800/Boulder/CU920	AX565/5400/LX260/UX380/VX10k	86
4	400851	Fellowes Writeright	Writeright 5 pack		11
5	200097	Car Cord NXT Mini USB	W385/Q/RAZR/W755/Z6/HTC Touch	Blackberry/W315/325/9700/KRZR	100
6	220047	Car Cord Retractable Micro USB	R470/BB 9530/KRAVE/VU30/8610	AX300/enV2/VX8560/VX5500/VE20	91
7	200064	Car Cord Premium Mini USB *	W385/Q/RAZR/W755/Z6/HTC Touch	Blackberry/W315/325/9700/KRZR	178
8	200100	Car Cord NXT Samsung	OMNIA/R600/R500/U470/747/U900	U650/U430/i617/R610/C810/R430	274
9	400784	Kingston 2GB MicroSD	W/2 ADAPTORS	SDC/2GB-2ADP	
10	280080	Travel Charg. Folding MicroUSB	R470/BB 9530/KRAVE/VU30/8610	AX300/enV2/VX8560/VX5500/VE20	39
11	280053	Travel Charger Folding MiniUSB	W385/Q/W755/Z6/325/Touch/VU204	Blackberry/315/RAZR/ic902/KRZR	100
12	280058	Travel Charger Folding LG	8550/8350/8800/Boulder/CU920	VX10k/5400/LX260/UX380/AX565	39
13	220030	Car Cord Retractable Mini USB	W385/Q/RAZR/W755/Z6/VU204	Blackberry/325/Touch/KRZR	155
14	240591	O.NE Case LG	VX5500		
15	401110	Kingston 2GB Mobility Kit	W/2 ADAPTORS & Card Reader	MBLY/2GB	
16	401150	Case Body Glove Snap On	LG enV2/VX9100	9085901	
17	200066	Car Cord Premium Samsung *	U410/620/540/U520/620/U550/417	A900/960/A870/U340/410/T619	-2
18	270169	Battery Standard Motorola	V190/V323/325/360/W755	Lith-Ion 780mAh	2
19	230679	Case Silicon LG	Dare VX9700 Black		
20	401173	Case Body Glove Snap On	Pro LG Dare VX-9700	9090201	
21	401008	Case Body Glove Snap On	LG Voyager VX-10000	9073802	
22	220043	Car Cord Retractable LG	8550/8350/8800/Boulder/CU920	AX275/380/565/515/VX10k/9900	32
23	500877	OEM Blackberry Silicon Case	Storm 9530 Black	84599	
24	401218	Case Body Glove Snap On	Blackberry Storm 9530		
25	500765	OEM Blackberry Leather Case	8300 Curve Series Black	HDW-15986-001	
26	280061	Travel Charger Folding LG	8300/4750/4700/GzOne/5300	490/210/AX390/VX8100/145/245	
27	220046	Car Cord Retractable Samsung	OMNIA/R600/R500/U470/747/U900	U650/U430/i617/R610/C810/R430	71
28	500883	OEM Blackberry Case Vertical	Storm 9530 Black	94649	
29	400803	Plantronics BlueTooth	Voyager 520	Headset	1
30	280079	Travel Charger Folding Samsung	OMNIA/R600/R500/U470/747/U900	U650/U430/i617/R610/C810/R430	60
31	200075	Car Cord Premium LG *	VX5300/5200/390/490/3400/8300	VX3200/UX210/AX355/245/145	-2
32	240551	O.NE Case Motorola	W755		
33	EVAMBK	EVA hydrofoam W/Belt Clip Mini	vx3450/cdm8945/120/sany 3100/	Samsung D407/a580/LG cg225	
34	200106	Car Cord NXT UT Starcom	8630/Blitz/C810/8950		
35	280068	Travel Charger Folding Samsung	u540/340/620/540/70/850/m500	890/417/c207/u410/a870/U620	-1
36	400831	Kingston 4GB MicroSD	W/2 ADAPTORS	SDC/4GB-2ADP	
37	240434	O.NE Universal Pouch	LX260 Rumor / Scoop "Pouch"	LG Glimmer/LG Incite	-7
38	270191	Battery Standard Motorola	RAZR V3/V3i/V3m	Razr Lith-Ion	10
39	500710	OEM Blackberry Silicon Case	8300/8310/8330 Black	HDW-13840-007	0
40	500855	OEM LG MicroUSB CLA	enV2 VX-9100/AX300/VX8610/9700	UX585/Rhythm	
41	260688	Holster LG	VX5500	Carrier Grade	
42	400995	Bluetrek Bluetooth	Black Chrome Tattoo	Headset	

43	260671	Holster Casio	C711 Boulder	Carrier Grade	
44	230609	Case Silicon LG	enV2 Black (VX-9100)		
45	230681	Case Silicon LG	Dare VX9700 Hot Pink		
46	401162	Plantronics Bluetooth	Explorer 230 Headset	Headset	
47	240298	O.NE Universal Pouch	I907/VX9900/VX10000/Sam i760	AX585/M800/R800 Rhythm	10
48	500182	OEM Motorola Travel Charger	RAZR/KRZR/VU204/w385/Q	RIZR Z3/V323/325/360/PEBL	
49	240585	O.NE Case Motorola	VU204		
50	240397	O.NE Case Motorola	W385		
51	401127	Jawbone II Bluetooth Black	Black	Headset	48
52	260680	Holster Motorola	VU204 - Phone faces front	Carrier Grade	
53	240548	O.NE Case LG	Env2 (VX-9100)		
54	500288	OEM Motorola Battery Std	Q/W385/V325/V323/V190/360/361	K1m/820mAH	
55	240235	O.NE Motorola	RAZR V3 Lambskin Case		9
56	401152	Case Body Glove Snap On	Blackberry 8330	9085801	36
57	370197	Drive Traffic Cords			
58	240556	O.NE Case LG	AX300/UX300		7
59	240567	O.NE Case Casio Gz'One	C711 Boulder Lambskin		
60	240367	O.NE Case Samsung	SCH-U340 Snap Lambskin Case		-1
61	240584	O.NE Case Samsung	Knack U310		
62	260678	Holster Samsung	U430	Carrier Grade	
63	500544	OEM LG Car Charger	8500/8600/8700/9400/8800/AX275	VX8550/9900/AX380/5400/VX10k	
64	240425	O.NE Case Horizontal	Black Razr2/AX300/VX8550/U550	AX830/AX565/V750/9700/9100	1
65	260447	Holster Motorola	W385/W490/W510/W5	Carrier Grade	
66	500649	OEM Motorola MicroUSB CLA	RAZR2 V8/V9/V9m/V9x		3
67	401114	Plantronics Bluetooth	Discovery 925 Onyx Black	Headset	1
68	370418	4 in 1 Charger MicroUSB	R470/BB 9530/KRAVE/VU30/8610	AX300/enV2/VX8560/VX5500/VE20	2
69	240586	O.NE Case Samsung	U430		
70	290021	Travel Charger Retr LG	8550/8350/8800/Boulder/CU920	AX565/VX10k/9900/260/8500/5400	15
71	370191	Promo Leather Cases sku	Used for 100 pack or more	sales promo's	
72	290011	Travel Chg Retr MIni USB	W385/W315/Q/W755/Touch/VU204	323/325/SLVR/RAZR/402/BB/KRZR	9
73	200076	Car Cord Premium Samsung *	U740 Alias/R510/T519/629/M620	437/303/503/U420/820/D807/M610	-5
74	230611	Case Silicon LG	enV2 Clear (VX-9100)		
75	500868	OEM LG Stereo Ear Buds	2.5mm to 3.5mm adaptable		
76	230680	Case Silicon LG	Dare VX9700 Clear		
77	270130	Battery Starndard LG	AX245/6100/4650/4700/390/4750	ax4750/4270/3200/8300/lx350	
78	500181	OEM Motorola Car Cord	Mini USB/RAZR/W385/VU204/KRZR	W755/V195/97	
79	240250	O.NE Case Vertical Univ Black	K312/AX145		1
80	280060	Travel Charger Folding Samsung	U740 Alias/T519/629/329/809	a717/437/503/i607/r510/610/219	