

PROGRAMS & SERVICES

■ 90-Day Profit Guarantee

Try new product categories, without risk. Keep your store's inventory full and your sales staff excited. Increase your bottom line.

■ Top Seller Report by Carrier

Receive quantitative information on hot products for each carrier. Receive automatic weekly reports to compare your purchasing habits to others who are similar to you.

■ Annual Business Review

Compare standards in your company to others' in your industry. Determine areas for cost savings, and opportunities for improved sales levels and profitability.

■ Stock Balancing Privileges

Improve cash flow and transfer the risk of inventory to OFFWIRE. Replace "dead" inventory with popular fast-moving products.

■ Custom Packaging

Improve your store image with a consistent look and feel. Available options: add coupons, advertise your website, show store locations, create a brand name.

■ Custom Bar Coding

Save time and printing costs. OFFWIRE will tailor a barcode label to your specifications, including description, retail price and customized part number.

■ Flat Rate Shipping

We keep shipping rates simple. Discounted rates for orders over \$500. Free UPS ground shipping for orders over \$800.

■ Same Day Shipping

Increase turns and cash flow with just-in-time inventory. Most orders placed by 1:00 PM CST will ship the same day.

■ Master Carton Packaging/Shipping

Save time and packaging costs with master carton packaging. Inventory check-in is easy. Popular items come from your distribution center more quickly and efficiently.

■ Employee Training

Training leads to results. Whether it is Advanced Sales Training for your upcoming leaders, Consultative Sales Training for your staff, or ongoing Online Certification, OFFWIRE training is guaranteed to improve sales - or your money back.

■ Sales Promotions for Staff

Motivate and reward your staff. Increase their product knowledge through training. Drive attachment rates and profits.

■ eProfit Solution

Create a competitive advantage for your business with unlimited access to inventory. Provide customers with what they want - when they want it. "Yes, we have it! Where would you like it shipped?" Delight your customers, while you eliminate time and effort associated with special orders.

■ Vendor Fulfillment Replenishment

Automatically replenish your inventory weekly, based on your predetermined min/max levels. No order entry required. Receive products the same day each week and increase inventory turns.

■ Celling Solutions Vendor Managed Inventory

Access the largest mix of inventory in your area. Virtually eliminate dead stock. Transfer the risk of inventory to OFFWIRE.

■ 24/7 Web Portal

Access to your OFFWIRE account 24-hours a day, 365 days a year.

- View and print invoices, statements, credit memos, etc.
- Online ordering: Order OFFWIRE products 24-hours a day, 365 days a year.

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OFFWIRE PROGRAMS & SERVICES	Rings of Excellence	Vendor Fulfillment	Celling Solutions VMI
<i>Volume Requirements</i>	no	yes	yes
Packaging Custom packaging by client, custom bar coding, retail pricing, warranty, website, etc.	■	■	■
Shipping Free UPS ground on orders over \$800, orders ship same day of receipt. \$6.95 on ground shipment orders below \$500. \$3.95 on orders \$500-\$800.	■	■	■ (Free at \$500)
Broad Assortment Over 4000 SKU's available.	■	■	■
Terms Standard net 30, credit card or COD.	■	■	■
Ordering Convenient 24/7 ordering: online, fax, phone. Client places PO in system.	Client managed & initiated	Client managed & initiated	OFFWIRE managed & initiated
I/T Capabilities Full access to I/T data for convenient online viewing, training, tracking, RMA, etc, through customer web portal.	■	■	■
Reporting Custom reports available by carrier, including top sellers reports to effectively target right product mix for locations.	■	■	■
Defective Warranty One year for most products. 72-hour credit from receipt, in most cases. Discount 2% in lieu of defective returns is also available.	■	■	■
Stock Balancing Core Items Risk free competitive advantage through stock balances six times per year initiated by client. *Six months for core products.	Client managed & initiated	Client managed & initiated	OFFWIRE managed & initiated
Stock Balancing National Distributed Items			■
Dead Inventory Stock Risk	Client	Client	OFFWIRE
Training Advanced Sales Training, Consultative Selling, Online Training	■	■	■
Ecommerce for Special Orders Never say NO to a customer.	■	■	■
Promotions Collaborative promotions with free products and great prizes through OFFWIRE University	Client managed & initiated	Client managed & initiated	OFFWIRE managed & initiated
Business Review / Report Card	Client requested	Client requested	OFFWIRE managed & initiated
Guarantee for Celling Solutions Program			■
Special Order Management	Client	Client	OFFWIRE
Inventory Alert System		■	■
Key Time Savings (Hours/Month/Door)			5 hours/month/door
PROGRAM COSTS	FREE	One time fee of \$500	\$350/month + \$50/store/month