

Motivator Checklist

Please check those items that are very important or somewhat important to you as motivation to do your best work. Leaving boxes unchecked would indicate it is not important to you.

- 1. The flexibility to arrange your work schedule to accommodate work/life issues
- 2. Being recognized as an expert in your field
- 3. Opportunity for unlimited income
- 4. Being voted best developer of people in your company
- 5. Being named your company's performer of the year for your role
- 6. A simple "thank you" from your boss or team members
- 7. Increased responsibility or work load
- 8. An email recognizing your work sent to a group of people you admire
- 9. A promotion
- 10. Pay for performance
- 11. Being thanked by your family or significant other for being an important person in their lives
- 12. Your child nominating you for mother/father of the year
- 13. Earning a new title of your choice
- 14. An article about your success in your industry's trade journal
- 15. A five-day trip to Hawaii for you and your family or significant other
- 16. Getting credit for your accomplishments from your colleagues
- 17. Winning your company's profitability award
- 18. Certification of your competency in a new skill
- 19. A 10% raise in salary
- 20. A day when you get all your work done
- 21. Having a competent supervisor
- 22. Receiving a standing ovation—just for you—at a company event
- 23. Being ranked a top-ten performer in your company
- 24. One of your direct reports, or someone you trained is promoted
- 25. A customer refers five new clients to you
- 26. A letter of appreciation from your best customer
- 27. A personal, one-on-one meeting in which your supervisor commends your performance
- 28. Having a supervisor you like

- 29. Being elected by your peers to represent your company
- 30. Being friends with your supervisor
- 31. A personal, one-on-one meeting in which your company president commends your performance
- 32. Authority to make your own decisions about your work
- 33. A \$1,000 bonus for customer satisfaction
- 34. Being given company stock
- 35. Opportunity to work independently, without a supervisor
- 36. Responsibility for developing a new department or division
- 37. Your family or significant other is invited to an awards meeting at which you are honored
- 38. Learning a new skill or subject that is interesting to you
- 39. Your family or significant other receives a note from your manager thanking them for being supportive of you
- 40. Making an outstanding contribution to your community
- 41. Movie passes or a gift certificate for two to a restaurant of your choice
- 42. Wild Card: Motivator of your choice: _____

- 43. Wild Card: Motivator of your choice: _____

- 44. Wild Card: Motivator of your choice: _____

- 45. Wild Card: Motivator of your choice: _____

Out of the items you identified as motivating, indicate your top five in order (1 - 5). Out of the items you didn't check, indicate the two least motivating.

MOST MOTIVATING:

LEAST MOTIVATING:

- 1. _____
- 2. _____
- 3. _____
- 4. _____
- 5. _____

- 1. _____
- 2. _____