



FROM OMAHA TO YOU.



Not quite ready to dive into a full Advanced Sales Training course? No problem! OFFWIRE's Consultative Selling Training course offers some of the core aspects of Advanced Sales Training but in a more condensed time frame. This three-hour course is designed to deliver the key elements to becoming a Trusted Advisor and Solution Provider in an increasingly competitive wireless marketplace.

WHAT'S IN IT FOR YOU?

■ Retail Reps

- Understanding the key elements to becoming a Trusted Advisor
- Increased commissions through improved accessory and feature attachment rates
- Personal development of new skills

■ Store Managers and District Managers

- Increased phone, feature, and accessory numbers for your store or region
- Exciting and easy to implement team building tools to keep your team focused and motivated
- New accountability tools and exercises

■ Company Trainers

- Exciting training techniques, exercises, and information you can incorporate into your existing training regimen
- Increased product knowledge to pass on to your team

“ I thought it was extremely helpful and informative, and would highly recommend attendance to anyone serious about increasing their business. ”

~ Consultative Selling attendee

“ It was one of the most useful trainings I've been to. It didn't feel like I had to sit and listen to someone talk. I very much enjoyed the class participation. ”

~ Consultative Selling attendee

“ Fun, informative and very constructive. ”

~ Consultative Selling attendee

Contact us at training@offwire.com with questions or to enroll members of your staff in the Consultative Selling course.

Visit: www.youtube.com/user/OFFWIREU to view testimonials from our past Advanced Sales Training attendees.

* OFFWIRE offers a money back guarantee if you're not totally satisfied.